

# Building Institutional Relationships

Panelists: Mary Horton (Emory), Maggie Krall (Penn),  
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# Ultimate Goal

- Successfully recruit applicants, provide a great training program, and track our alumni.
- Keeping in mind the big picture helps to optimize institutional relationships.

# Key Relationships for MD-PhD Administrators

- The biggies: Medical School and Graduate School -- admissions, student affairs, curriculum, finance . . . .
- May also work closely with other groups, e.g. Information Services, particular departments, ad hoc working groups . . . .

# For Discussion

- Examples of success stories?
- Current challenges/dilemmas?
- Strategies that have worked best for you?
- Lessons learned?

# Some Keys to Building Strong Relationships

- Mutual Respect
- Honesty and Integrity
- Communication, Inclusion and Listening
- Optimism
- Persistence
- Collegiality and Generosity
- Others?

